



Sam Genovese

Associate

Dallas

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PRACTICES Intellectual Property, Technology Transactions, Outsourcing Transactions, Patents, Patent Office Trials

Sam Genovese is an associate in the Intellectual Property Practice Group in Haynes Boone's Dallas office.

Sam focuses his practice on technology transactions, outsourcing and other commercial transactions. He counsels clients in a wide variety of technology transactions, including cloud computing, software licenses, technology development and licensing agreements, e-commerce arrangements, software-as-a-service, technology maintenance and service agreements, and software compliance audits. Additionally, he represents clients in information technology and business process outsourcing transactions. Sam also has specialized transactional experience providing legal support to companies in the cryptocurrency and Web3 industry.

QUALIFICATIONS

EDUCATION

- J.D., Southern Methodist University Dedman School of Law, 2017, cum laude, Articles Editor, *SMU Science and Technology Law Review*
- B.A., University of Maryland, 2012

CLERKSHIPS

- Extern to the Honorable Judge Harlin Hale, U.S. Bankruptcy Court, Northern District of Texas, 2015

ADMISSIONS

- Texas
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PUBLICATIONS AND SPEAKING ENGAGEMENTS

- "The Impact of the Supreme Court's Same-Sex Marriage Decision on the Bankruptcy Practice," co-author, *THE FEDERAL LAWYER*, January/February 2016, p. 68-70.
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PROFESSIONAL AFFILIATIONS AND ENGAGEMENTS

- Dallas Association of Young Lawyers
 - Dallas Bar Association
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SELECTED CLIENT REPRESENTATIONS

- Drafted and negotiated a multimillion-dollar outsourcing agreement on behalf of a leading defense contractor and shipbuilding company for information technology, managed services and data security services
- Drafted and negotiated an outsourcing agreement on behalf of a leading photography and image sharing corporation for engineering, IT, infrastructure, software engineering and data security services
- Drafted an outsourcing agreement on behalf of a hospital corporation for revenue cycle management services
- Negotiated a professional services agreement for event planning and management services
- Negotiated a professional services agreement for the creation of an ethics and compliance program
- Negotiated a cloud software agreement for conference room software
- Negotiated a data storage agreement for physical data storage services
- Performed an analysis of potential red flags arising out of a target company's customer agreements in connection with a pharmaceutical company's purchase of a healthcare provider
- Drafted a red flag analysis of a target company's software, services and intellectual property agreements in connection with a private equity firm's purchase of a global taxi and airport shuttle company
- Drafted a transition services agreement in connection with a food service company's purchase of a competitor
- Negotiated terms and conditions on behalf of a window manufacturer for lead generation services
- Drafted a token purchase agreement on behalf of a cryptocurrency company for the distribution of tokenized telecommunication credits
- Drafted terms and conditions on behalf of a cryptocurrency company startup for the creation of collectivized master nodes that allow customers to provide fractional contributions toward the creation of said nodes
- Drafted a software development agreement on behalf of a cryptocurrency startup for the development of a metaverse environment

Some of these representations were handled by Sam prior to joining Haynes Boone.